

<b>Job Title:</b> Strategic Lead for School Performance and Standards		<b>Reports to:</b> Head of Quality and Standards	<b>Roles Reporting to this role:</b> Senior Education Advisors
<b>Location:</b> Devon	<b>Business Stream:</b> Education		<b>No. of Direct Reports (approx):</b> 3 - 6
<b>Purpose of role:</b> Strategic Lead for School Performance and Standards is responsible for the commissioned and traded delivery of the Strategic Excellence programmes			
<b>Person specification</b> <b>Key Technical Skills &amp; capabilities:</b> <ul style="list-style-type: none"><li>Development and implementation of an innovative strategy for rapidly transforming schools and improving outcomes for all children and young people across the 0 to 25 age range, to ensure at least a minimum ‘good’ standard of education in all education settings.</li><li>Leadership of profitable consultancy to local authorities, MATs, SAT, Federations, Diocese, Schools and educational organisations</li><li>Expertise and credibility with senior leaders in a range of education organisations and settings.</li><li>Team leadership and management of senior education advisors, education advisors and associates</li></ul> <b>Key Behavioural capabilities:</b> <ul style="list-style-type: none"><li>Committed to safeguarding of and improving the outcomes for children and young people</li><li>Results driven with robust financial and operational management to deliver budgeted revenue and margin</li><li>Outstanding leadership and development of well qualified and experienced staff to deliver significant change</li><li>Commands attention at senior levels through effective interpersonal skills</li><li>Focuses on health, safety, safeguarding and a developmental environment</li></ul> <b>Key Analytical Skills &amp; capabilities:</b> <ul style="list-style-type: none"><li>Solves significant business problems using robust decision making processes, data analysis and innovation</li><li>Delegates appropriate levels of authority and</li></ul>	<b>Key Tasks and Activities:</b> <ol style="list-style-type: none"><li>Strategic Lead for School Performance and Standards function including the development of strategy, capability and expertise for improving outcomes for all children and young people in all types of education settings</li><li>Demonstrate improvements in outcomes for children and young people through appropriate metrics and work with the Head of Quality and Standards, Regional Business Manager and other service leaders to ensure success of commissioned / traded contracts and delivery programmes</li><li>Accountability for the profitable delivery of the service via regional and local contracts and other sales activity</li><li>Work collaboratively with all senior leads within the Education function, Business Strategy, Operations and Business Development teams to meet business objectives and KPIs</li><li>Improve school performance and standards in all education settings to a minimum standard of ‘good’, where commissioned, and support business growth through shared best practice, innovation and economies of scale</li><li>Manage and develop relationships with key decision makers in the core contract and to develop within other Las, MATs, Federations, Diocese, RSC, DfE, Ofsted to support business growth</li><li>Work with Business Development and Bid teams to win major bids and with Marketing to develop new products and innovative methods of delivery</li><li>Participate in the strategic development of the wider Education business</li></ol>		<b>Key Outputs/Deliverables:</b> <ul style="list-style-type: none"><li>School performance and standards portfolio, strategy, activities, and approaches are delivered at higher levels of quality and consistency, and to high degrees of customer satisfaction</li><li>LA education improvement targets and contractual KPIs are met</li><li>Other contracts KPS are met</li><li>Budgeted revenue and margin for School Performance and Standards (Quality) is delivered within acceptable profit margins</li><li>Revenue increases from LA and other contracts through transfer of further services</li><li>Revenue increases from MATs, SATs, Federations, Diocese, and individual schools in current and neighbouring authorities through new products and methods of delivery</li></ul> <b>Describe with whom the role regularly interfaces:</b> <ul style="list-style-type: none"><li>Head of Quality and Standards</li><li>Strategic Lead for Effective Learning</li><li>Head of Specialist Education &amp; Safeguarding</li><li>SW Regional Manager</li><li>Sales and Marketing team</li><li>Local Authority clients / Joint Venture and Partnership Boards</li><li>Education Standards Boards (DSA)</li><li>Teaching Schools, MAT CEOs, Federation Leaders, Diocese representatives</li><li>Education establishment leaders, business managers and specialists</li></ul>

06 September 2016

<p>accountability</p> <p><b>Company/Industry Knowledge:</b></p> <ul style="list-style-type: none"> <li>Insight into policy and trends in Education and Local Authorities</li> </ul> <p><b>Qualifications:</b></p> <ul style="list-style-type: none"> <li>PQSL (desirable), HMI / Ofsted inspector, MA (desirable), Bachelors Degree (Education related or with QTS / PGCE</li> </ul>	<p><b>Additional Key Accountabilities:</b></p> <ol style="list-style-type: none"> <li>Lead and manage a team of senior education advisors in their delivery and implementation of strategy for raising standards and school performance to secure improving outcomes for children across the 0 to 25 age range</li> <li>Manage and support Health, Safety and Safeguarding policy and process</li> <li>Protect assets from unauthorised access, disclosure, modification, destruction or interference</li> <li>Comply with the Company policies and procedures and the Data Protection Act 1998</li> </ol> <p><b>Budget / Cash Management Responsibility:</b></p> <ol style="list-style-type: none"> <li>Accountable for profitable utilisation and growth of £1m+ budget from core and traded work</li> </ol>	
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