# Marketing Specialist Apprentice Fixed Term Contract

£23,000-£28,000

## **Harris Federation**

## **How To Apply**

Please visit <u>www.harriscareers.org.uk</u> to apply online and submit your application. We only accept applications submitted before the closing date via our careers website. Please refer to the last page of this candidate pack and our website for guidance on applying to opportunities within the Federation.

## **Safeguarding Notice**

The Harris Federation and all our academies are committed to ensuring the highest levels of safeguarding and promoting the welfare of children and young people, and we expect all our staff and volunteers to share this commitment. All offers of employment are subject to an enhanced Disclosure and Barring Service (DBS) check, references, an online search, and where applicable, a prohibition from teaching check will be completed. Before applying, please review our **Policy Statement on the Recruitment of Ex-Offenders**.

#### **About the Harris Federation**

The founder and sponsor of the Harris Federation, Lord Harris of Peckham, opened our first school in 1990. We have, over the past thirty years, implemented ideas and initiatives that have transformed the opportunities of pupils from working class and disadvantaged backgrounds. Harris academies are widely recognised as a force for social mobility. We are immensely proud of the role that our alumni are now beginning to play in the world and of what we believe our current generation of pupils will go on to achieve.

The Harris Federation has a track record of accomplishment in achieving success through rapid school improvement and has built an unrivalled reputation for running outstanding academies. We now have over 50 schools educating more than 40,000 young people across London and Essex, and employ over 5,000 staff across our academies and head office. With the majority of our academies located in areas of high socioeconomic disadvantage, a high-quality education is key to the futures of the pupils we serve.

#### **Our Vision**

We are a pioneering education charity, and one of the leading multi-academy trusts in the country. We have built a reputation for transformative change, taking on some of the most challenging schools in London and turning them into places where every young person can access a high-quality education and have opportunities to succeed.

Our vision, from the start, has been to provide the structure and services needed for our schools to amount to more than the sum of their parts, and to free-up our teachers and leaders to focus on one thing and one thing only: the outstanding education of all their pupils. Our young people and communities are at the heart of everything we do. Our core mission has always been to close the educational gap between young people from disadvantaged backgrounds and their peers. Our ambition is one where every child in London, no matter their background, has equal access to high quality education, giving them the same opportunities and potential to succeed.

#### **Our Values**

We have exceptional teachers, support staff, and leaders that come from a wide range of backgrounds. They bring many different skills, but they all share a strong commitment to delivering an outstanding education and creating an inspiring and happy school environment. We know there are many challenges facing our young people and the communities we serve, and that's why we need determined people like you to help us tackle those inequalities.

Whilst each of our academies has their own unique cultures and values; as a whole Federation, we have four core values which are central to successfully achieving our vision: **Excellence, Collaboration, Support, and Innovation**. We are proud of our values because they guide us in how we work allowing us to achieve the best possible outcomes for our young people, communities, and colleagues. No matter what your role is, where you're based, or what your career goals are, our values act as a guide to empower you to do your best work.

#### **What Sets Harris Apart**

We are a Federation rather than a chain, and the autonomy of our Principals, and their individual academies is a key element of our success. In addition, the support structure from our central team provides a range of efficient and time-saving services to our academies, but Principals have ownership of running their schools to determine the best curriculum and other local policies to suit the context of their school, staff, and students.

Our head office based in East Croydon, provides expertise and guidance across Commercial, Governance, IT and Data, Finance, Estates, Procurement, HR and Recruitment, Sixth Form and Marketing. Harris academies are funded on the same basis as other state schools in England, but by negotiating shared contracts and services, and delivering other economies of scale, our academies save over £5m per year, all of which goes back into the education of our students.

As part of the central team we have more than 70 consultants, each a subject specialist and highly-skilled teachers who are available to our academies as a resource to use as they need. Their job is to create curriculum excellence in every subject. Our schools are able to access their full support to ensure the most effective curriculum intent, implementation, and impact.

#### From Our CEO

We see Harris as a system disrupter – whose purpose is to make life fairer for children in and around London. Our focus is to take on the most challenging schools and turn them into exceptional places of learning where everyone – staff and students – thrives.

We strive to deliver an excellent education to our young people so they can progress into top careers and the very best universities and apprenticeships, giving them the chance to fulfil their potential, no matter their background.

The secret of our success is that every Harris academy is different; every school has its own culture and ethos nurtured by its leadership team to suit the local community and context. However, all Harris academies are united by a determination to constantly improve and to quickly identify and share what works to ensure that every pupil is successful regardless of background.

As we grow, we are delighted to welcome new and experienced teachers, leaders, and support staff into the Federation, all of whom are crucial to our ongoing success. We encourage staff in their learning and development, our CPD is regularly described as 'outstanding', and all of us are committed to growing our expertise and sharing it with each other.

Sir Dan Moynihan Chief Executive

#### **Our Benefits**

We know our success is a direct result of the hard work and dedication of our teams. No matter what your role, by joining the Harris Federation, you will be making a difference to young people across London and in recognition of this, you will be able to enjoy the tangible and intangible benefits of working at Harris.

Harris has a strong culture of collaboration and best practice, with professional development and career planning at its centre. We invest in our staff with support, coaching, mentoring, and a wide range of top-quality training programmes delivered at every level.

You will also have access to a variety of benefits, support programmes and initiatives. <u>Visit our website</u> to discover more.

## **Diversity and Inclusion**

We are committed to encouraging and sustaining a positive and supportive working environment for our staff, and an excellent teaching and learning experience for our young people. As a provider of employment and education, we value the diversity of our staff and students, and all our staff are equally valued and respected. We are committed to providing a fair, equitable and mutually supportive learning and working environment for our students and staff.

Our work will impact many generations to come, and our staff come from all backgrounds and walks of life, coming together to inspire young minds. We promote an inclusive culture that embraces the valuable and enriching contribution that all of our community make. We continue to be proactive in uplifting and supporting all voices at Harris.

#### **Job Purpose**

Working with the Central Quadrant of Harris secondary Academies, you will be the marketing specialist apprentice dedicated to helping identify, attract and engage Academy communities. Working with the Assistant Director and Principals from the Quadrant, your role will be to support with our Academy marketing strategies including social media channels, newsletters, events and create graphic designs, images and videos for both organic and paid campaigns. You will also work with the Federation Talent Attraction Partner.

This is an apprentice role with a fixed term duration of 18 months (this is the max duration of the programme, can be extended to 20 months if desired to cover any unforeseen circumstances). Learning will be supported by the completion of the Multi-Channel Marketer Level 3 apprenticeship programme.

The Central Quadrant academies are based in Southwark, Lambeth, Wandsworth, Croydon and Bromley and the successful candidate will be part of the academy team.

### **Main Areas of Responsibility**

- Develop and implement marketing and communications strategies that primarily focus on student and staff recruitment and improving brand awareness.
- Design and generate mixed media content for use on the academy website and relevant social media which increases brand awareness and drives engagement with our target audiences.
- Manage the day-to-day social media posting and platforms in line with policy and compliance.
- Help to develop compelling campaigns that resonate with our target audiences prospective parents, students and prospective staff i.e. teachers, support staff
- Ensure brand consistency across all communications and external media
- Write, edit, proofread, and publish press releases and academy newsletters to highlight and promote the achievements of our students, staff, and the Academy.
- Monitor and adjust campaigns to meet budget and performance objectives, ensuring time and cost efficiency.
- Use data analysis tools, such as Google Analytics, to record, interpret, and analyse campaign performance.
- Create and deliver actionable campaign reports driven by data insights, providing strategic recommendations that maximise ROI.
- Conduct ongoing research into audiences, preferences and trends to optimise marketing.
- Research and generate ideas to increase audiences, awareness and messaging across our channels to maximise audience engagement.
- Perform keyword research to identify trends and develop content which improves SEO, discoverability, and engagement.
- Using industry standard packages to edit content Canva, Adobe/Premier Pro etc
- Photograph events and activities at the Academy and cataloguing and maintaining the Academy digital photo library. Capture images and audio using video, still cameras and audio equipment.
- Develop a strong understanding of all administrative processes across the academy and develop ongoing efficiencies, including updating and maintaining relevant resources, guides, and calendars ensuring effective and consistent guidance and information is delivered.
- Share best practices with internal teams and senior stakeholders across the quadrant

#### **Federation Ethos**

- To undertake such other duties as may be required, commensurate with the level of responsibility of the post
- To engage actively in the performance review process, addressing appraisal targets set in conjunction with the line manager each autumn term
- To participate in training and other professional development learning activities
- To promote equal opportunities and celebrate diversity in all aspects of the Federation
- To play a full part in the life of the Federation community, to support its distinctive aim and ethos and to encourage staff and students to follow this example
- To support and attend Federation events
- To promote actively the Federation's corporate policies
- To adhere to the Federation's Dress Code
- To comply with the Federation's Health and Safety policy and undertake risk assessments as appropriate
- To be familiar with and promote safeguarding requirements, demonstrating adherence to the DfE Guidance 'Keeping Children Safe in Education and the academy's Safeguarding/Child Protection policies
- To be aware of and comply with all academy and Federation policies and procedures, in particular those relating to conduct, child protection (as above), health, safety and security, confidentiality and data protection, reporting all concerns to an appropriate person

Employees will be expected to comply with any reasonable request from a manager to undertake work of a similar level that is not specified in this job description. Employees are expected to be courteous to colleagues and provide a welcoming environment to visitors and telephone callers.

The academy will endeavour to make any necessary reasonable adjustments to the job and the working environment to enable access to employment opportunities for disabled job applicants or continued employment for any employee who develops a disabling condition (as defined in the Equality Act 2010).

Following consultation with you this job description may be changed by management to reflect or anticipate changes in the job which are commensurate with the salary and job title.

### **Person Specification**

Area	Essential	Desirable
Education & Qualifications		Educated to degree level
Knowledge & Experience	<ul> <li>Comfortable working across all channels: email, events, digital, social media.</li> <li>Excellent writing and editing skills, with an ability to adapt content to different styles and tones</li> <li>Strong analytical skills and experience in making data/evidence-based marketing decisions</li> <li>Previous experience using editing software such as, Canvas, Adobe Premiere Pro, Photoshop and/or similar</li> <li>Experience of working with multiple teams and running multiple assignments/projects</li> </ul>	<ul> <li>Previous experience using LinkedIn</li> <li>Previous experience with Google Ads</li> <li>Strong understanding of major social media platforms and their best practices</li> <li>Proficiency with a website CMS</li> </ul>
Skills and attributes	<ul> <li>Skilled in writing tailored messages for different audiences.</li> <li>A creative thinker with the capacity to create engaging campaigns</li> <li>Take ownership and deliver high-standards of work consistently.</li> <li>Able to write clear and concise briefs for design and digital projects.</li> <li>Open to working in an Al-driven environment and improving processes</li> <li>Excellent interpersonal, written and spoken communication and presentation skills</li> <li>Have an innovative mindset and approach to tackling problems</li> <li>Ability to understand and discuss technical concepts</li> <li>A solution orientated individual who likes to work in an evidence-based approach</li> <li>Able to multitask and work on multiple projects whilst prioritising objectives</li> </ul>	Experience working on multiple tasks, deadlines, and priorities in a fast-paced environment

We will consider any reasonable adjustments under the terms of the Equality Act (2010) to enable an applicant with a disability (as defined under the Act) to meet the requirements of the post. The job-holder will ensure that academy policies are reflected in all aspect of his/her work, in particular those relating to:

- 1. Equal Opportunities
- 2. Health and Safety
- 3. General Data Protection Regulations (2018) and Data Protection Act (2018)
- 4. Safeguarding children

# **Applying For The Position**

We encourage you to apply as soon as possible as we may interview and offer to a candidate before the closing date. Please note that we only accept applications submitted before the closing date via our careers website.

Thank you for your interest in the Harris Federation. We look forward to receiving your application.

## **Before You Start Your Application**

Please remember to check your junk mail folders for our email communications and add us to your safe senders list to ensure all future email communication is received. This is important to ensure you are kept up to date on the status of your application and to avoid delays in the recruitment process.

To submit an application, you'll need to have ready:

- Personal information about you
- Details of your education and employment history
- Details of any qualifications and training gained
- A CV and/or supporting statement to upload

### **Help and Support**

For our Help and Support completing your application, visit www.harriscareers.org.uk

### **Safeguarding Notice**

The Harris Federation and all our academies are committed to ensuring the highest levels of safeguarding and promoting the welfare of children and young people, and we expect all our staff and volunteers to share this commitment. All offers of employment are subject to an enhanced Disclosure and Barring Service (DBS) check, references, an online search, and where applicable, a prohibition from teaching check will be completed. Before applying, please review our **Policy Statement on the Recruitment of Ex-Offenders.** 

