Teach First

School Partnerships Lead



The role

The rundown: You'll play vital part in developing and maintaining relationships with new and existing schools in your region.

You'll identify what schools will benefit from partnering with us and recruit schools to take part in all of our programmes and opportunities.

You'll work with trainee teachers getting ready to start one of our programmes and make sure they're placed in one of our partner schools ready to start their teaching journey.

The detail: day-to-day work

- Cultivating partnerships with regional schools making sure they know about all of our programmes
- Building and maintaining effective relationships with key senior and executive stakeholders
- Developing relationships with incoming trainees making sure they are ready to start their teaching journey
- Supporting schools requesting trainees and creating a pipeline for the future
- Matching trainees to schools in line with regional and school requirements
- Supporting the Regional Manager—Schools as needed within the region

You'll take ownership for:

- Being the point of contact for your portfolio of schools and trainees
- Identifying opportunities for partnerships with schools
- Offering a solutions-focused approach to the challenges of schools and our trainees in the region.
- Understanding your Safeguarding obligations and the protection of children and young people by completing mandatory training and staying up to date on relevant policies.

About you

The essentials:

- **Relationship Management**: You're able to build and maintain relationships and influence at a senior level
- **Pipeline Management:** You've got experience of negotiating, generating and cultivating leads
- **Customer Service:** You understand school needs and are able to turn these into action
- **Sector Knowledge:** You really understand the regional and national education landscape
- **Project Management:** You're able to plan and prioritise your workload with excellent project management skills

The nice to haves:

- You've previously been a middle or senior leader in school. You're aware of regional and national educational priorities
- You've mentored trainee teachers and have a knowledge of teacher training programmes

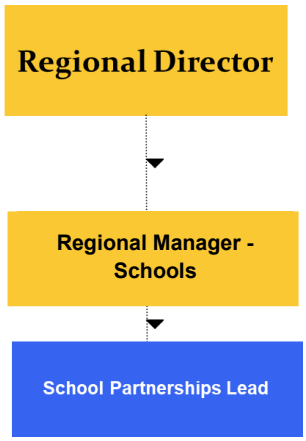
We succeed when we work together. Here's who you'll be working with regularly:

- The School Partnerships team in your region
- The national School Partnerships team based in regions across the country
- Recruitment colleagues who focus on programme/s available to schools in your region
- Trainee Support roles in your region

More info on how the role fits in with the rest of the team and charity:

You'll report to: Regional Manager—Schools

This position is a level 2 role. Take a look at our role levels and where you'll fit in.





More about working for us

There's lots of great stuff about working here. For full details pop over to our webpages.

Our culture: We live by our principles. They underpin our culture and identity. And inform everything we do. Find our more about our cultural principles

Diversity and inclusion: Together we're creating a culture where everyone, from any background, can do their best work. We want you to be able to bring your whole self to work. Find out more about what we're doing to improve our diversity and inclusion.

Our benefits: Our mission is critical and the work's important, but so's your life. We've put together a benefits package that means you can live and work well. Find out more on our Working at Teach First webpages.

This role is suitable for agile and flexible working

Our agile way of working gives you flexibility. Need to start late, finish early or fancy a change of scenery? That's fine, our Agile Working policy focuses on what you achieve, not presenteeism.

If you need a set and regular working pattern to support your life have a chat with us about flexible working options. Over 100 of us already have a flexible working agreement, with more than 70 different working patterns in place. We're ready to hear your request. Find out more via our flexible working policy .

happy to talk flexible working

Building a fair education for all.

And a great place to work.